

1           **Evaluating the Influence of Training on Attitudes to**  
2           **Building Information Modelling (BIM) Adoption in**  
3           **Malaysian Construction Industry by using Extended**  
4           **Technology Acceptance Model (TAM)**

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11  
12   **Abstract.** The adoption of Building Information Modelling (BIM) as technological  
13   advancement in the construction industry has become a main concern among its stakeholders.  
14   Research and expert advice have claimed that the BIM adoption rate can be increased by giving  
15   an in-depth understanding in the importance and benefits of BIM implementation. Training is  
16   one of potential factors that could expedite the adoption of BIM. BIM training is a significant  
17   aspect in BIM implementation due to its role not only to expand the knowledge, but also as a  
18   means of facilitating BIM adoption. Therefore, the aim of this dissertation is to investigate the  
19   influence of BIM training on attitudes to BIM implementation among Malaysian construction  
20   players by using extended technology acceptance model (TAM). The beliefs of ease of use,  
21   usefulness and employee resources were utilised as TAM variables for explaining the  
22   relationships between training variables and behavioural intention to use. In order to achieve  
23   this aim, an online survey was conducted among professional employees of government  
24   agencies. The findings demonstrated that extent of training was not related to TAM variables  
25   suggesting that a high amount of training would not positively affect the BIM adoption. In  
26   addition, TAM variables had significant positive relationships with behavioural intention to  
27   use. Finally, this study suggested the perspectives of ease of use, usefulness and employee  
28   resources should be taken into consideration by training organisers in organising BIM training  
29   in order to create an effective training that can facilitate BIM adoption.

30   **Keywords:** Building Information Modelling(BIM), BIM Training, BIM adoption,  
31   Extended Technology Acceptance Model

32   **1     Introduction**

33   Despite of BIM popularity in Malaysian construction industry, the utilisation of BIM  
34   among construction players is still at the lower level as they perceive BIM as a new  
35   technology (Zakaria et al., 2014). BIM adoption in Malaysian construction industry is  
36   very low (Memon et al., 2014), stagnant (Zakaria et al., 2013), and limited in term of  
37   implementation (Gardezi et al, 2014). Embracing and adopting BIM has encountered  
38   a number of barriers which include the reluctance of changing current work practice  
39   (Johnson and Laepple, 2003), lack of clarity on responsibilities and roles (Holzer,

40 2007) and lack of training (Bernstein and Pitmann, 2004). In Malaysia context,  
41 training is becoming a significant factor that affect BIM adoption. Lack of BIM  
42 knowledges (Zakaria et al., 2013), lacked of trained people (Baba, 2010; Rogers et al.,  
43 2015) and lack of training (Rogers, 2013) are several major barriers that are related to  
44 BIM training in Malaysia construction.

45 The awareness of BIM in Malaysian construction industry has grown rapidly  
46 (Hussain et al., 2015) and the Malaysian construction players have started utilising  
47 BIM in their project management especially the high profile construction projects.  
48 However, the utilisation of BIM technology by construction players is not widely  
49 used and is still at the early phase (Hussain et al., 2015). The initiative of BIM  
50 implementation in Malaysia was a consequence of the government's awareness of the  
51 BIM benefits to handle the construction project issues in design and construction  
52 phase and to control the project cost. The government took a step forward by forming  
53 a committee which will responsibly select the best BIM platform to be used and  
54 identifying suitable projects as BIM's pilot projects. Also, preparing BIM standard  
55 manual for the use of construction players as a guideline.

## 56 **2 Literature Review**

57 There are many organisations actively involved and provide BIM training to  
58 Malaysian construction players. These organisations consist of government agencies,  
59 professional bodies (architect, engineer and quantity surveyor) and private  
60 organisations. Nonetheless, the focus is more on BIM training provided by  
61 government agencies, namely the Construction Industry Development Board  
62 Malaysia (CIDB) and the Malaysian Public Work Department (PWD). This is  
63 because both agencies have significant roles in designing and organising BIM training  
64 and these organisations also are the most active organisations in providing BIM  
65 training in Malaysia.

66 CIDB and PWD also organised an intensive training for practitioners who want to  
67 deepen their knowledge and skill of BIM in greater depth, particularly for the use of  
68 BIM software called technical training. The key purpose of technical training is to  
69 convey the right techniques and tools in the use of BIM and train participant to  
70 practice BIM software during the training or workshop to ensure the participant can  
71 effectually adapt the use of BIM software and apply the BIM in their work efficiently,  
72 thus, eventually improve their work performance. This training has been carefully  
73 designed to ensure that every training programme provided suits the participant's  
74 professions such as architects, engineers and quantity surveyors accordingly. The  
75 example of technical trainings provided by CIDB and PWD are Autodesk  
76 Navisworks, Revit Architecture Essential, ArchiCAD, Revit MEP and Revit. BIM, as  
77 one of the emerging IT application in construction, has grown exponentially and  
78 being used widely in many countries in designing, construction and operating the  
79 facilities (Wong et al., 2009).

80 Construction Industry Transformation Plan (CITP) 2016 - 2020 is a Malaysian  
81 agenda to transform construction industry and has highlighted several challenges of

82 BIM implementation in Malaysia. The challenges include; a) lack of skilled personnel  
83 who is competent and has capability in using BIM effectively and, b) lack of proper  
84 training by the local authorities and have a little knowledge of BIM. Additionally,  
85 lack of training is a major barrier in attaining satisfactory level of BIM adoption  
86 (Memon et al., 2014; Zakaria et al., 2014). Thus, a proper training has to be designed  
87 and properly provided to ensure participants could gain adequate BIM knowledge and  
88 skill which eventually lessen the resistance from people in the BIM adoption (Pfitzner  
89 et al., 2010).

90 Apart from the mentioned issues, another major issue that can be related to BIM  
91 training is the lack of awareness of BIM potential benefits in BIM implementation  
92 (Gu and London, 2010; Talebi, 2014). Latiffi et al. (2013) stated that the awareness  
93 of BIM benefits among construction players is important to improve the construction  
94 processes. There is a lack of understanding on the integration between BIM  
95 technology and current work practice. According to Gu and London (2010), there is a  
96 frequent misunderstanding among participants in BIM concept that the work practice  
97 has to be totally changed in order to adopt BIM approach. Fundamentally, this is due  
98 to BIM users fail to notice that the use of BIM approach is utilised for only parts of  
99 the project implementation to meet the project requirement.

100 Training is an organisational environment which is related with success of  
101 technology implementations. Marler and Dulebohn (2005) advocated at least two  
102 significant objectives could be attained from successful IT system training. Firstly, it  
103 facilitates potential users to be familiar with the use of the system and aid to diminish  
104 their anxiety and uncertainty. Secondly, which is the most important, the training  
105 programme can be used by organisations to convey the benefits of the new system to  
106 acquire users' acceptance and commitment.

107 For researches in BIM adoption, Son et al. (2015) and Yang (2015) have used  
108 extended TAM to examine factors that influence BIM acceptance in perspective of  
109 architect and facility management respectively. Both studies showed similar results  
110 which perceived ease of use and perceived of usefulness have significant positive  
111 relationship with behavioural intention.

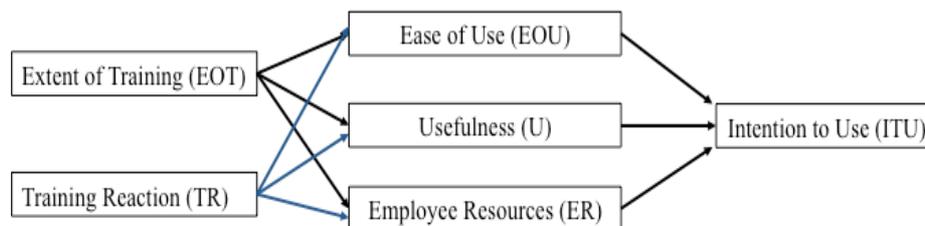
### 112 **3 Methodology**

113 This research applied the quantitative approaches to examine the influence of BIM  
114 training on BIM adoption among construction professional in Malaysian construction  
115 Industry. The experience and opinions of the construction professionals are needed  
116 from the perspectives of those directly involved in the industry. In order to support the  
117 theoretical study and hypotheses, a large number of primary data is collected and  
118 analysed. For the purposed of this study, questionnaire is used as a survey tool to  
119 collect adequate primary data. This method involves the design and management of  
120 an online questionnaire-based survey to professionals in construction industry. A total  
121 of 204 online questionnaires was received and have been completely answered by the  
122 respondents. Personal information in the answered questionnaire showed that the  
123 respondents consist of various professional backgrounds in the following proportions:

124 architecture (12%), civil and structural engineering (34%), mechanical engineering  
 125 (18%), electrical engineering (10%), quantity surveyor (23%), building surveying  
 126 (2%) and project management (1%). While, in term of respondent roles, there is  
 127 slightly difference compared to their professional background as the followings:  
 128 architect (12%), civil and structural engineer (30%), mechanical engineer (17%),  
 129 electrical engineer (10%), quantity surveyor (22%), building surveyor (2%) and  
 130 project manager (7%). The majority of respondents were from a range of low-  
 131 medium level of working experience (1 to 15 years), making up 80% of the  
 132 respondent.

### 133 3.1 Extended technology acceptance model (Extended TAM)

134 Extended TAM for technology implementation training invented by Marler et al.  
 135 (2006) was utilised as a means for measuring the influence of training on behavioural  
 136 intentions to use BIM. Marler et al. used this extended TAM for their research on  
 137 technology implementation training to investigate the influence of training in helping  
 138 acceptance of the technology by employees in mandated organisation-wide  
 139 information technology implementations. This extended TAM asserts that perceived  
 140 resource is an additional key belief together with ease of use and usefulness as  
 141 internal variables that could mediate relationships between external variables and  
 142 intentions to use a new technology (Mathieson et al., 2001). Marler et al., (2006 and  
 143 Mathieson et. al., (2001) added that the perceived resources would contribute positive  
 144 impact on intention to use a technology because it has a direct relationship with the  
 145 potential barrier to use and organisational support. Thus, the extended TAM related  
 146 to technology training is particularly focus on the specified external variables of  
 147 extent of training and training reaction that affect the intention of use the technology  
 148 with influence of internal belief of ease of use, usefulness, employee resources  
 149 (Marler et al, 2006) as shown in Figure 1:



150

151 **Fig. 1.** Extended technology acceptance model (Marler et al.,2006)

152 TAM have been acknowledged to be the most accepted research model of  
 153 information system among researchers, possibly due to its profusion of empirical  
 154 study on IS/IT acceptance (Agarwal and Prasad, 1999). Extended TAM has been  
 155 chosen as the research model because it provides sufficient information compared to  
 156 the basic model regarding the relationship between training and intention to use BIM.

## 157 4 Results and Discussions

158 Table 1 highlighted the level of BIM awareness and its use. Although many  
 159 researchers have analysed these matters, ongoing research is necessary to support the  
 160 earlier results or find a new findings. From the survey, the results indicated that the  
 161 level of BIM awareness is very high where 95% of the respondents are aware of BIM.  
 162 On the contrary, the usage of BIM is very low where only 8% of the samples are  
 163 currently using BIM and 10% of the samples have used BIM. These results are  
 164 illustrated in Table 1.

165  
 166 **Table 1.** Level of BIM awareness and use

Item	Frequency	Percent
Aware and currently using BIM	17	8%
Aware and have used BIM	21	10%
Aware of BIM but have not used it	157	77%
Not aware of BIM	9	5%

167 The samples for this study consists of respondent who have attended BIM training  
 168 and also who have not participated any BIM training. The result showed that 58.3%  
 169 (n=115) have not participate any BIM training and 41.7% (n=89) have participate  
 170 BIM training organised by PWD or CIDB. In the questionnaire, the respondent had  
 171 been given opportunity to choose more than one training that they have attended  
 172 either introductory training or technical training. From 89 respondents who have  
 173 participated BIM training, 79% has participated introductory training and 50% has  
 174 participated technical training

175 Pearson's correlation coefficient approach was employed to measure the linear  
 176 relationship (correlation) between the variables in the research model. A pair of the  
 177 variables in the hypotheses were tested in order to examine if there is a significant  
 178 relationship between two variables in each hypothesis. In determining the level of  
 179 significant correlation, the guide proposed by Evans (1996) was used to determine the  
 180 significant level of value of r which consisting 'very weak' (0.00 - 0.19), 'weak' (0.20  
 181 - 0.39), 'moderate' (0.40 - 0.59), 'strong' (0.60 - 0.79), 'very strong' (0.80 - 1.00).

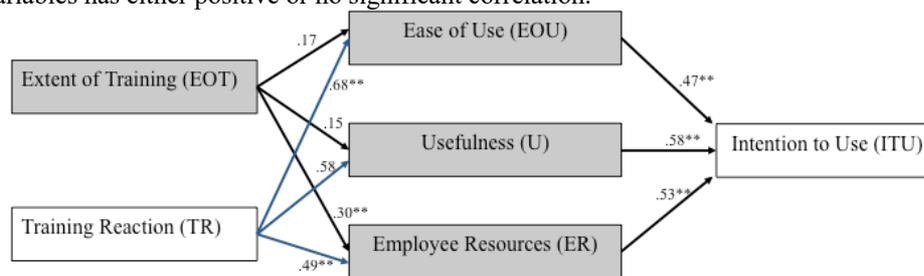
182 **Table 2.** Correlation coefficients

Variable	EOT	TR	EOU	U	ER	ITU
EOT						
TR	0.19					
EOU	0.17	.68**				
U	0.15	.58**	.68**			
ER	.30**	.49**	.50**	.57**		
ITU	.23*	.43**	.47**	.58**	.53**	

183 \*\*Correlation is significant at the 0.01 level (2-tailed)

184 \*Correlation is significant at the 0.05 level (2-tailed)

185 SPSS (version 22) was used to analyse the data from the survey to provide  
 186 information for the significant correlation for all variables in order to test the  
 187 hypotheses. Table 2 and Figure 2 demonstrated the results and it is clear that all the  
 188 variables has either positive or no significant correlation.



189  
190 **Fig. 2.** Relationship between Training and TAM

#### 191 4.1 Relationships between EOT and TAM variables (U, EOU and ER)

192 In voluntary context, the unsupported hypotheses (**H1a** – there will be a significant  
 193 relationship between extent of training and perceived ease of use and **H3a** – There  
 194 will be a significant relationship between extent of training and perceived usefulness)  
 195 have revealed that EOT does not predict perceptions of either EOU or U. In other  
 196 words, the number of days training has no influence on EOU and U which might be  
 197 explained with relation to characteristics of BIM adoption.

198 For perceived EOU, there is similarity between non-significant relationship with  
 199 EOT in this study and those described by Marler et al. (2006). Furthermore, this  
 200 finding also further support the idea of Agarwal and Prasad (1999) in their TAM  
 201 research who have suggested training of new information technologies is lack of  
 202 significance on EOU. To explain the reasons, they have specified that two possible  
 203 explanation about their research results on graphical user interface (GUI) training.  
 204 First, the training lacks effect due to the use of GUI is so easy and second, the reason  
 205 was derived from previous study on GUI (Olfman and Mandviwalla, 1994) that found  
 206 effectual GUI training is intrinsically hard to deliver. From the analysis, specifically,  
 207 the lack of a relationship between perceived EOT and EOU is more puzzling as one  
 208 might expect that more training would increase the trainees' confidence in using BIM.

209 For perceived U, this finding is in agreement with those of Marler et al. (2006)  
 210 who found that EOT has no significant correlation with U in the context of mandated  
 211 organisation-wide information technology execution. However, in contrast, Agarwal  
 212 and Prasad (1999) found that there is a significant training's effect on perceived U as  
 213 training might be used as a mechanism to spread new information technologies by its  
 214 influence on beliefs. They also suggested training might have been influential in  
 215 displaying users to the extra functions offered by the system. From the result of  
 216 Agarwal and Prasad's study, it might be speculated that EOT had little opportunity to  
 217 influence this perception due to the general benefits of BIM that were already  
 218 considered to be high. Alternatively, another possible explanation is that the  
 219 usefulness of BIM could not be covered at the early stage in any combination of

220 trainings and consequently subsequent additional days of training do not contribute  
221 further. As the BIM implementation is still in its infancy in Malaysia, it is likely that  
222 the individuals in the construction sector might not be able to see more positive  
223 results that can be achieved when using BIM. However, as only 18% of the  
224 respondents are currently and have used BIM, the BIM benefits might not be fully  
225 gained because most of the respondents are not directly involved in the use of BIM.  
226 As a result, they might lack of interest in learning BIM and only participating in  
227 training just to obtain a certificate of attendance.

228 As two previous hypotheses were not supported, the result of this study indicates  
229 EOT has a weak significant positive relationship with the ER (*H5a – There will be a*  
230 *significant relationship between extent of training and perceived employee*  
231 *resources*). The finding supports previous research (Marler et al., 2006) into this  
232 relationship which links EOT and ER. It might means that EOT has positively  
233 influence participants by providing information regarding availability of support  
234 resources, timing of project execution and opportunities to be proficient in BIM  
235 implementation. Thus, in general, it seems that more training participation might lead  
236 trainees to allocate time for implementing BIM in their work and would try to access  
237 BIM documents such as manuals, circulars and online library. Meanwhile, the reason  
238 of weak significant relationship might be due to extra effort that should be put to be  
239 able to access of these documents, hence, could lessen behavioural ITU among the  
240 trainees.

## 241 **5 Conclusions**

242 Given that TAM variables demonstrate positive influence to behavioural ITU, the  
243 BIM training organisers should be sensitive to the current needs of the potential  
244 participants and not just provide the training to fulfil their training schedule. Although  
245 there was a weak significant positive correlation between EOT and ITU, as compared  
246 to the relationship between EOT and TAM variables, the number of days training may  
247 not be able to contribute a strong positive impact on the participants because the  
248 knowledge and skills they have learned in training were still unable to help them  
249 understand and explore the uses and benefits of BIM. Therefore, it could be  
250 concluded that possibly there is a lack of training quality in terms of content and  
251 trainer. With the view of BIM adoption in Malaysian construction industry, it seems  
252 that providing effective training programmes is essential to support the professional in  
253 using BIM efficiently. It is clear in the findings that professionals still lack intention  
254 in using BIM despite that they have participated BIM training. In stepping ahead to  
255 utilise BIM, government agencies and BIM specialist would be the most appropriate  
256 organisations to organise BIM training sessions for Malaysian professionals. As a  
257 result, an effective BIM training could be provided to the potential participants and  
258 conducted by experienced trainer.

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